

## **Red Hat Shows OpenStack Ecosystem Strength; Launches Red Hat OpenStack Certification, Unveils Red Hat Certified Solution Marketplace**

### **SUPPORTING QUOTES**

***Dhiraj Mallick, corporate vice president and general manager, Data Center Server Solutions, AMD***

“Red Hat is a market leader in harnessing open source innovation to create game-changing products that can be leveraged by the enterprise. AMD is excited to be a certified partner in the Red Hat OpenStack Cloud Infrastructure Partner Network because it allows enterprises to purchase the SM15000 knowing that it is a stable and well tested server platform for the Red Hat OpenStack distribution.”

***Ed Chapman, vice president, Business Development and Alliances, Arista Networks***

“OpenStack is a strategic component of Arista’s Software Defined Cloud Networking strategy as demonstrated by Arista’s recent submittals to the OpenStack Quantum working group. Our partnership with Red Hat’s OpenStack distribution allows our mutual customers to confidently deploy an OpenStack cloud, with proven interoperability and integrated support.”

***Jason Nolet, vice president, Data Center Networking Group, Brocade***

“OpenStack is a critical component of Brocade’s On-Demand Data Center strategy, and Red Hat’s OpenStack distribution and Cloud Infrastructure Partner Network will help accelerate its adoption, simplify customer deployments and provide a robust ecosystem to support customers. As the only networking vendor delivering OpenStack-compatible solutions with advanced fabric-enabled capabilities, Brocade is uniquely positioned to support the next generation, cloud-based data center and is committed to leveraging its leadership role to deliver innovation through Red Hat’s OpenStack ecosystem.”

***Susumu Okuhara, general manager, Service Development Operation, IT Platform R&D Management Division, Hitachi***

“Hitachi welcomes the announcement of expansion of the Red Hat OpenStack Cloud Infrastructure Partner Network. As information technology continues to play an increasingly important role in business growth, OpenStack, an open source cloud infrastructure which enables fast and flexible deployment of IT infrastructure, is enjoying greater attention among customers because it allows a public discussion of feature enhancements. Hitachi will continue the activities to address customers' issues in cloud computing through innovative platform products and solutions.”

***John Kreisa, vice president, Strategic Marketing, Hortonworks***

“We are pleased to be part of the Red Hat OpenStack Cloud Infrastructure Partner Network. There is tremendous momentum around OpenStack, and Apache Hadoop and the rapid drumbeat of 100% open source community driven innovation continues to outpace proprietary development efforts.”

***Aruna Ravichandran, vice president, product and solutions marketing, Software Solutions Division, Juniper Networks***

“Juniper Networks is pleased to be a member of the Red Hat OpenStack Cloud Infrastructure Partner Network as it directly aligns with our vision for providing customers with standards-based solutions. As an industry leader in open, programmable networks, we’ve set a clear vision for how software-defined networks will play a transformational role in high-performance networking, and soon we will be delivering advanced OpenStack-powered cloud solutions to market that enable our customers to increase their cost-efficiency, flexibility and agility as they accelerate their transition to the cloud.”

***Morgan Bickle, CTO, Kinvey***

"Mobile, security, and cloud are three of the biggest topics facing enterprise architects today. Kinvey, coupled with OpenStack, answers these concerns and we're happy to help mobile enterprise architects move forward in this fast evolving space."

***Kevin Deierling, vice president, Marketing, Mellanox Technologies***

"Mellanox is pleased to be a part of the Red Hat OpenStack Cloud Infrastructure Partner Network and support the delivery of Red Hat's enterprise-ready OpenStack distribution. Our mutual collaboration, together with the OpenStack community, will result in an integrated solution that delivers compelling business value to our joint customers, such as increased application performance from 5-20X, simplified management and better security and isolation."

***Ben Cherian, Chief Strategy Officer, Midokura***

"OpenStack has shown monumental growth in innovation and partner support, which has enabled the integration of equally innovative technologies, such as network virtualization. We are honored to be a part of the Red Hat and OpenStack partnership, a global ecosystem to help accelerate the adoption of one of the most disruptive technologies on the market today."

***Adrian Ionel, president and CEO, Mirantis***

"Red Hat and Mirantis have teamed up to stand up production-grade, reliable OpenStack clouds quickly and efficiently. Both companies have led the adoption of OpenStack and helped prominent enterprises deploy it successfully. We expect our continued partnership to benefit our joint customers and accelerate innovation for OpenStack."

***Don Clark, director, Business Development and IT Platform Technologies, NEC Corporation of America***

"We are pleased to be part of the Red Hat OpenStack Cloud Infrastructure Partner Network. The complexity and effort required in network provisioning is a key issue for cloud infrastructures. NEC's published Quantum Plug-in integrates OpenStack and OpenFlow software-defined networking (SDN) to provide production-grade, open networking that delivers a whole new level of service agility. We look forward to working with Red Hat to develop validated and supported OpenStack solutions for our mutual customers."

***Jeff O'Neal, senior director, Solutions Integration Group, NetApp***

"Adoption of OpenStack will accelerate among enterprise customers when they are confident that they have a flexible, stable, and well-supported solution. Together, NetApp and Red Hat have collaborated for more than a decade to deliver enterprise-ready solutions. This is why NetApp is pleased to see Red Hat now take a leadership role in the development of OpenStack solutions, and why we look forward to collaborating further on advancing the OpenStack platform."

***Sunil Khandekar, CEO, Nuage Networks***

"We are very pleased to partner with Red Hat in driving market traction for the Red Hat OpenStack. The commercial release of Red Hat OpenStack will include integration and certification of the Nuage Networks Quantum plug-in to ensure instantaneous and automated networking capabilities for cloud service providers."

***Sunay Tripathi, co-founder and CTO, Pluribus Networks***

“We are proud to demonstrate the interoperability of Netvisor with Red Hat OpenStack through its Quantum API. Pluribus believes that the network Fabric should be as programmable and open as a Server while offering the performance and visibility required to operate and troubleshoot at scale. Joint customers now have the programmability and hardware vendor independence of SDN on top of the benefits of cloud automation from Red Hat OpenStack.”

***Luke Kanies, CEO, Puppet Labs***

“OpenStack is a highly disruptive technology, and Red Hat’s release will transform cloud computing much as Red Hat Enterprise Linux did the operating systems space. By automating its deployment and management using Puppet Labs’ solutions, Red Hat is making OpenStack easily consumable, reliable and scalable for enterprise customers.”

***Mike Smith, vice president and general manager, Host Solutions, Solarflare***

“Solarflare 10GbE server adapters are a perfect complement to Red Hat OpenStack and Enterprise Linux 6, enabling enterprises and service providers to build scalable, high-performance private, public or hybrid clouds. In fact, Solarflare 10GbE server adapters and Red Hat Enterprise Linux 6, along with the KVM hypervisor, continue to lead the industry with the ability not only to support over 500 virtual machines on a single server, but also to accelerate virtualized application by supporting SR-IOV and hypervisor bypass.”

***Dave Cahill, director, Strategic Alliances, SolidFire***

“The OpenStack Cloud Infrastructure Partner Network demonstrates Red Hat’s significant traction in the rapidly growing OpenStack community. Combining this momentum with our leadership in OpenStack’s Block Storage project, SolidFire and Red Hat are delivering customers a robust and validated solution for their OpenStack cloud infrastructure needs.”

***Hatem Naguib, vice president, Cloud Networking and Security, VMware***

“VMware supports heterogeneous cloud environments and engages across a rich ecosystem of vendors, such as Red Hat. Red Hat OpenStack used with VMware network virtualization can help customers transform networking to a more agile, software-based model. We’re excited to join the Red Hat OpenStack ecosystem, and to provide customers with further choice in building their cloud infrastructure.”

***Nelson Nahum, CEO and co-founder, Zadara Storage***

“As the first storage company to have joined OpenStack, it has been our mission from day one to accelerate cloud adoption by making it enterprise-ready. With Red Hat on board, OpenStack has gained an important ally with enterprise capabilities and credibility. We are honored to work with Red Hat on bringing to market enterprise-class public and private clouds.”